



FARMERS

PROFESSIONAL INSURANCE AGENTS NEEDED

Looking for a career, and not just a job? Start building your own business in the Twin Cities Metro area by joining our team as a Farmers Professional Agent. A new Farmers Insurance training facility has opened in Mendota Heights to support the Farmers future 2020 vision. We are seeking individuals with an entrepreneurial spirit looking to be in business for themselves – not by themselves. You can keep your current job while getting the top-rated training in the insurance industry. You'll learn the business from the ground up, be challenged and work hard – but the rewards will make it worthwhile. Our typical agent is in the top 10% of U.S. income earners within their first five years. If you're great with people, a hard worker, self-motivated, a quick learner and want a sales career in the insurance and financial services industry, this may be the opportunity that could change your life and your future.

Position Description:

The Agent is responsible for sales of insurance products and customer service to existing and new clients. Our successful candidate is a team player with basic sales and customer service experience; excellent phone and face-to-face communication skills; a penchant for detail and organization; and a knack for multi-tasking, juggling priorities and problem solving. Our agents are entrepreneurs, able to control their own futures with top-notch support from Farmers. Those with the right skills and talents can build successful futures for themselves by helping their customers do the same thing.

Job Responsibilities and Activities:

- Solicit and retain quality, profitable business for Farmers Insurance Group of Companies and your agency
- Underwrite, rate and properly place new and additional personal and commercial lines
- Service existing clients
- Maintain timely and accurate clients records, keep updated at all times and generate reports as required by Manager or other District Staff

Skills, Experience & Other Requirements:

- BS/BA Degree or equivalent experience
- Must be bondable
- Good credit - no bankruptcies in the last three years – background check required
- Competency with computers and office equipment, familiarity with MS-Office and Internet
- Must be highly organized; detail-oriented; and able to maintain a disciplined daily calendar and task list in a multi-tasking environment.
- Licensed in Property Casualty, Life and Health, Series 6, will help qualified candidate with licensing and other industry certifications required
- A love of phone and face-to-face communication with people

Compensation

We pay top commissions with a lucrative 2-year income subsidy. Successful candidate will have first year income in the \$40,000-60,000 range growing to \$100,000+ within 3-5 years. The income opportunity is unlimited.

How to Respond:

If you qualify, send your current resume, along with a letter explaining why you are the perfect candidate to us via email to: Gward@farmersagent.com; or FAX to: 651-714-9394, Attn: Laura Ward; or mail to: ATTN: Laura Ward 750 South Plaza Dr Suite 100 Mendota Heights, MN 55210. Qualified candidates will be contacted immediately for a confidential interview.